

Executive Coaching

Our team

We are a group of certified coaches , bilingual, multicultural who have national and international recognition. We average 20 years of experience in transformational leadership and training.

Our coaches have degrees in:

- Engineering
- Telecommunications
- Public Relations
- Marketing
- Psychology
- Human Resources
- Management
- Finance
- Philosophy

Our Focus

- Sharper focus on fewer high-impact goals.
- Alignment of personal passion with professional goals.
- Increase emotional intelligence and improved communication strategies yield stronger relationships and boost your team's morale.
- Heightened ability to tackle the ever-changing business demands through innovative thinking and increased support for your change initiatives.
- Sustainable, measurable breakthrough results that win stakeholder confidence and increase self-satisfaction.

Locations

- United States (South Florida HQ)
- Europe (England, Spain, Germany, Italy)
- Asia (China, Japan, Singapore, Australia, Korea , India)
- Latin America
 - Mexico
 - Southern Cone :Argentina , Uruguay, Brazil, Chile
 - Venezuela
 - Colombia , Panama, Ecuador, Peru
 - Costa Rica

Among our clients

- *AstraZeneca*
- *Banamex*
- *Bayer*
- *BBVA*
- *BMW*
- *Bombardier*
- *Cargill*
- *Chevron*
- *Citigroup*
- *Discovery Channel*
- *Fiat (España)*
- *GE*
- *Hewlett Packard*
- *Hilton Hotels*
- *British Petroleum*
- *KPMG*
- *Kimberly Clark*
- *Merck*
- *Microsoft*
- *NASA*
- *Nokia*
- *Motorola*
- *Oracle*
- *Pepsi Co*
- *Prudential*
- *Sara Lee*
- *Shell*
- *Sony Pictures*
- *Unilever*
- *United Nations*
- *Walmart*

Benefits of Coaching

- provides a platform for organizational transformation
- is applicable to all parts of the organization
- uses a common language which everyone can relate to
- emphasizes the unique potential of Clients
- is relevant to Clients as well as teams
- provides a vehicle for establishing internal and external networks and partnerships
- enhances communication with internal and external customers
- complements other improvement processes
- promotes focused performance discussions
- promotes development of new skills
- forms a basis for planning for career advancement
- fosters entrepreneurial thinking
- facilitates the building of shared vision

Benefits of Coaching (to the Executive)

- Clarifying what the Client wants from life. Recognize what is important in life, where **energy** is best focused to realize this importance, and where to begin.
- Setting **healthy and motivating goals**. Recognize what goals really want to achieve instead of focusing on expectations that are often instilled in the Client by society and family.
- **Accelerate business and personal growth**. Clients will learn how to focus and work towards finalizing their goals.
- Increased **communication skills**. Clients will learn how to effectively communicate their needs and desires both in a professional and personal environment.
- **Set priorities and follow through**. Clients learn to be persistent and complete a task. They will learn how to become more effective, efficient, and productive in all areas of life.
- Find a **healthy balance** in life. Clients will understand the importance of having a balanced spiritual, mental, and physical lifestyle.

Specialized Coaching Programs

- Executive Coaching
- Team Performance Coaching
- Career / Performance Coaching
- On boarding Coaching
- Outplacement/Retirement Coaching
- Change Management Coaching
- Leadership Coaching
- Diversity Coaching
- Cross Cultural Coaching

Observable and Measurable Results

- Extra-ordinary Results
- Diminish rotation due to poor role modeling and increase staff morale
- Increase Productivity
- Develop bench strength at any level in the management ranks
- Better Conflict Management and Coordination of actions between departments
- Focused effort to achieve strategic goals .
- Self motivation
- Builds Competencies to lead for the Future.

ROI of Coaching

- **A study of 100 executives receiving executive coaching between 1996 and 2000 found that *:**
- "Seventy-five percent of the sample (participants and stakeholders) indicated that the value of coaching was 'considerably greater' or 'far greater' than the money and time invested."
- "When calculated conservatively, ROI...averaged 5.7 times the initial investment in coaching." .
- An overwhelming 93% said that they would recommend coaching to others.

*"Maximizing the Impact of Executive Coaching: Behavioral Change, Organizational Outcomes and Return on Investment." Joy McGovern, et al. The Manchester Review. Volume 6, Number 1, 2001.

Programs

- Global Executive Coaching - Citigroup
- High Potential Coaching - Pepsi Co
- High level Mgrs and Directors leadership development - Ryder
- Global Program V.P., Directors - Microsoft
- V.P. Regional Latin America - Yahoo!
- Management program - United Nations

Coaching Latin America

- Please contact us at :

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